

**CONSULATE GENERAL OF INDIA
SAN FRANCISCO**

MONTHLY COMMERCIAL REPORT— APRIL 2012

I. Major Commercial and Trade-Related Events

Cisco of San Jose, California, announced on April 4, 2012 that it had invested in Aavishkaar India II Company Ltd of Bangalore, a venture fund founded to promote development in rural and semi-urban areas of India. Cisco said that it would collaborate with other investors to drive sustainable business models with social impact that utilize the power of the network. Working with Aavishkaar, Cisco aims to take advantage of its expertise and promote technology-enabled inclusive growth in the area of social entrepreneurship. Cisco has committed up to \$200 million of venture capital investments to India of which almost half has been utilized¹.

Trizetto Group Inc of Denver, Colorado announced on April 17, 2012 the opening of a second office in Pune, India, to support growth in its business management services for healthcare clients. Trizetto's business management services include the conversion of paper documentation to electronic transactions, enrollment and premium billing processing, claims administration core administration platforms and configuration services for Trizetto platforms. These services are performed by a global teams in Pune and the USA².

¹ <http://newsroom.cisco.com/press-release-content?type=webcontent&articleId=776763>

² <http://www.trizetto.com/newsevents/pressreleases/pressrelease.aspx?id=3651>

Arrow Electronics Inc of Englewood, Colorado announced on April 16, 2012 that it had opened a addition to its network of integration centers with the opening of a new facility in Bangalore. Arrow is a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions and serves as a supply channel partner for numerous original equipment manufacturers, contract manufacturers and commercial customers worldwide³.

Give2Asia of san Francisco, California announced on April 11, 2012 an expansion of its partnership with the Agastya International Foundation of Bangalore. Give2Asia is a non-profit organization promoting transformative philanthropy for Asia. Agastya international Foundation provides science, technology, engineering and math education to isolated rural communities in India. The new Agastya Bandhu Program will support mentorship opportunities for disadvantaged children in rural India by pairing groups of children with college students from the USA. The program will host 15-20 undergraduate students from the USA to Agastya's Kuppam Campus near Bangalore for three weeks of residential volunteering. Volunteers will lead groups of young students and work alongside them to

³ http://markets.on.nytimes.com/research/stocks/news/press_release.asp?docTag=201204161347BIZWIRE_US_PRX_BW6630&feedID=600&press_symbol=48425

implement projects that promote education in science, ecology, arts and culture. Volunteers will also receive orientation and instruction in Indian society, culture and history⁴.

New Delhi based MapmyIndia, India's leader in digital maps, navigation and location-based services, and Telenav of Sunnyvale, California, the leader in personalized navigation launched on April 24, 2012 India's first mobile app that offers house number search and navigation on iPhones. MapmyIndia Navigator by Telenav provides award-winning, high-quality, voice-guided turn-by-turn GPS navigation, moving maps and access to millions of places for easy search and discovery. All maps and places information within the app are cloud based and always up to date⁵.

Mountain View, California based BloomReach, creators of the Big data Cloud marketing platform, announced on April 24, 2012 its expansion into India with the official launch of a research and development center in Bangalore. Top engineers have been recruited from Google and Bell Labs to build additional premium products that will enrich the consumer online experience by making products and services, lost in the deep web, more visible⁶.

⁴ <http://www.marketwatch.com/story/give2asia-and-agastya-expand-partnership-with-new-education-initiative-2012-04-11>

⁵ http://www.execdigital.com/press_releases/cars/mapmyindia-offers-house-number-search-to-iphone-users-with-launch-of-telenav-navigation#

⁶ <http://www.reuters.com/article/2012/04/24/idUS129925+24-Apr-2012+MW20120424>

II. Details Of Visits Of Delegations From India

None

III. Details Of Visits Of Delegations To India

None.

IV. TRADE ENQUIRIES RECEIVED AND ATTENDED TO

Query From	Details
Azim Khan of Azra International Tel:91-9887700722 Email:azrainternationaljpr@gmail.com ; info@indianhandicraftsstore.in ; azim@indianhandicraftsstore.in	Interested in exporting from India of Handicrafts and Jewelry products into the USA.
Vipul of M/s Manan Enterprises Tel:91-65415478 Email:vipul@mananentp.com	Interested in exporting from India of Cotton and Agricultural products into the USA.
Nitin Patel Tel:91-022-67161616 Email:nitin@hkjinfor.com	Interested in exporting from India Diamonds and Jewelry products into the USA.
Vishnu Dev Tel:91-9930205255 Email:sonachigrup@gmail.com	Interested in exporting from India to the USA of Fish and Seafood products.
M/s Sun Exports Tel:91- Email:sunexport1@gmail.com	Interested in exporting from India of Moringa Leaf Powder products into the USA.
Vikas Jain of M/s Kukku Jewelers (Pvt) Ltd Tel:91- 9414044580 email:vikas69@gmail.com	Interested in exporting from India of gems, Jewelry and Handicraft products into the USA.

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Anupam Sharma of M/s Chandiwals Tel:91-09636903003 Email:a.sharmajewelry@gmail.com	Interested in exporting from India of Jewelry and Handicraft products into the USA
Zaheer Irani Tel:1-619-7462144 Email:zirani@rediffmail.com	Interested in taking his motorbike into India on Transfer of residence from the USA
Gopal Chakravarthy Tel:1-818-5971075 Email:gopalcha@fox.com	Interested in knowing about Inheritance tax on property in India
Jay Patel Tel:1-818-297-4342 Email:jay@sarjaycompany.com	Interested in exporting from India into the USA of Automotive mechanical products.
Mukesh Pareek of M/s Ritisha Agro Products Tel:+91-9529002726 Email:ritishaagroproducts@gmail.com	Interested in exporting from India of Herbs and Spices products into the USA.
Khalid Khatri of M/s Khatri Art Jewellers Tel:91-9820685808 Email:khatrijewelry@gmail.com	Interested in exporting from India of Imitation and Costume and Jewelry products into the USA.
M Kumaraswamy Pillai of Coir Board Tel:91-4842351807 Email:expo@coirboard.org	Interested in listing of Coir products and Floor Coverings Importers in USA.
Deepak Kumar of M/s Unique Arts Tel:91-9828577554 Email:jaipuruniquearts@gmail.com	.Interested in exporting from India of Wooden Handicrafts products into the USA.
Vivek Jain Tel:1-253-6700838 Email:vivek_jain98@yahoo.com	.Interested in rules on taking pistol into India from USA
Mohd. Shamim of M/s Innovative	Interested in exporting from India of Metal

Exports Tel:91-5912320455 Email:Info@innovativeexports.com	Handicrafts products into the USA.
K Venkat of M/s Venkatesh Food Industries Tel:91-09827235078 Email:info@venkateshnaturals.co.in	Interested in exporting from India of Food Processing and Herbal Extracts products into the USA.

V. Number Of Trade Disputes Pending/Resolved

Resolved – Nil

Pending – 1) Mr Mike Beteag of M/s MPB Enterprises Inc, USA complained of non-payment of outstanding debt by M/s Multi Instruments, India for agreement for distribution rights. The consulate has forwarded MPB Enterprises Inc's complaint to the Indian company and is awaiting their reply.

- 2) Esther Levandoski, USA complained of non-refund of over-payment to Kerala Adventure Tour Company. We have asked Esther Levandoski to send us further information with contact details to enable us to contact the Indian party.

VI. Number Of Business Visas Issued

Business Visas issued in April -1546

VII. Potential Areas For Trade And Investment

Oregon State: The twenty-sixth largest state exporter to India from the USA in 2011 was Oregon. Exports have increased from \$115.930 million in 2010 to \$149.193 million in 2011 a 28.69% increase over

2010. Paper was the largest export item from Oregon to India in 2011 at \$87.042 million which made up 58.3% of total exports from the state to India (2010 \$28.113 million). Computer and Electronic Products was the second largest export from Oregon to India in 2011 at \$33.065 million which made up 22.2% of the total export from the state to India (2010 \$21.629 million). Machinery, except Electrical Products was the third largest export item from the state to India in 2011 at \$16.422 million which made up 11% of the total export from Oregon to India (2010 \$4.784 million).

May 01, 2012

For any queries, please contact:

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Total U.S. Imports via OREGON

Top 25 6-digit HS Commodities Based on 2011 Dollar Value

U.S. Imports by State of Final Destination ([State Import Series](#)). Values in millions of dollars. Percent Change is from 2010 - 2011.

Rank	HS Code	Description	2008 Value	2009 Value	2010 Value	2011 Value	2008 % Share	2009 % Share	2010 % Share	2011 % Share	% Change, 2010 - 2011
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1	870323	PASS VEH SPK-IG INT COM RCPR P ENG >1500 NOV 3M CC	1,408	827	1,324	1,630	8.3	6.9	9.8	9.9	23.2
2	310420	POTASSIUM CHLORIDE	777	502	888	947	4.6	4.2	6.6	5.8	6.6
3	870322	PASS MTR VEH, SPARK IGN ENG, >1000CC BUT =<1500CC	892	863	828	614	5.3	7.2	6.1	3.7	-25.8
4	847150	DIGITAL PROCESSING UNITS, N.E.S.O.I.	214	146	288	603	1.3	1.2	2.1	3.7	109.8
5	848620	MACHINES FOR MAN. SEMICONDUCTOR DEVICES/ELECTRIC	358	572	385	561	2.1	4.8	2.9	3.4	45.7
6	720712	SMFD IRN/NAL STL LT .25 PCT CRB RECT CS WID 2X THK	561	83	367	441	3.3	0.7	2.7	2.7	20.1
7	854231	PROCESSORS AND CONTROLLERS, ELECTRONIC	88	78	74	371	0.5	0.6	0.6	2.3	399.2

		INTEG CIRCT										
8	381800	CHEM ELEM DOPED, USED IN ELECTRON, DISCS WAFERS ET	260	269	347	319	1.5	2.3	2.6	1.9	-8.1	
9	847330	PARTS & ACCESSORIES FOR ADP MACHINES & UNITS	212	128	156	318	1.3	1.1	1.2	1.9	103.3	
10	870324	PASS VEH SPK- IG INT COM RCPR P ENG > 3000 CC	349	180	206	262	2.1	1.5	1.5	1.6	27.4	
11	847170	AUTOMATIC DATA PROCESSING STORAGE UNITS, N.E.S.O.I	103	87	108	232	0.6	0.7	0.8	1.4	114.6	
12	848690	PARTS & ACCESORIES FOR MACH TO MAN. SEMICNT, ETC	118	155	165	210	0.7	1.3	1.2	1.3	27.2	
13	854140	PHOTOSNSITVE SEMICNDCTR DVICE INC PHTVLTC CELL ETC	13	22	57	208	0.1	0.2	0.4	1.3	267.3	
14	903082	INST TO CHECK SEMICONDUCT WAFERS &SUCH THAT RECORD	15	6	17	203	0.1	0.0	0.1	1.2	(Z)	
15	847180	AUTOMATIC DATA PROCESSING UNITS, N.E.S.O.I.	14	24	70	194	0.1	0.2	0.5	1.2	178.4	
16	844399	PTS & ACC OF PRINTERS, COPIERS AND FAX MACH, NESOI	157	170	224	163	0.9	1.4	1.7	1.0	-27.4	
17	280461	SILICON CONTAIN BY WT NT < 99.99% OF SILICON	56	49	102	134	0.3	0.4	0.8	0.8	31.2	

18	401120	NEW PNEUMATIC TIRES OF RUBBER, FOR BUSES OR TRUCKS	92	83	114	130	0.5	0.7	0.8	0.8	14.3
19	722490	SEMIFINISHED PRODUCTS OF ALLOY STEEL NOT STAINLESS	293	22	96	128	1.7	0.2	0.7	0.8	32.3
20	401110	NEW PNEUMATIC TIRES OF RUBBER, FOR MOTOR CARS	119	85	100	116	0.7	0.7	0.7	0.7	15.3
21	440710	CONIFEROUS WOOD SAWN, SLICED ETC, OVER 6 MM THICK	146	91	101	110	0.9	0.8	0.7	0.7	9.4
22	730210	RAILWAY OR TRAMWAY RAILS OF IRON OR STEEL	25	62	95	109	0.1	0.5	0.7	0.7	14.4
23	903090	PTS OF INST F MEAS ELECT QUAT ALPHA BETA INZNG RDT	66	31	44	106	0.4	0.3	0.3	0.6	142.7
24	310210	UREA, WHETHER OR NOT IN AQUEOUS SOLUTION	52	35	106	103	0.3	0.3	0.8	0.6	-2.0
25	850440	STATIC CONVERTERS; ADP POWER SUPPLIES	46	32	53	97	0.3	0.3	0.4	0.6	82.0

'(Z)' indicates a percent change greater than 500. Updated February 10, 2012.
