

**CONSULATE GENERAL OF INDIA
SAN FRANCISCO**

MONTHLY COMMERCIAL REPORT— JANUARY 2012

I. Major Commercial and Trade-Related Events

Denver, Colorado based DaVita Inc announced on January 25, 2012 that it had acquired a controlling interest in Bangalore based NephroLife. NephroLife, a kidney care company, currently operates nine clinics in India offering a range of nephrology care including dialysis and vascular surgery¹.

Tata Consultancy Services (TCS), announced on January 31, 2012 the official opening of its Silicon Valley Customer Collaboration center in Santa Clara, California. The center will serve as the worldwide headquarters of TCS Mobility Solutions, and will also serve as the base for TCS Next Gen Solutions².

Abound Solar of Loveland, Colorado and Solar Integration Systems India Pvt Ltd of Hyderabad commissioned on January 14, 2012 a 1MW solar photovoltaic plant at Kadri, Andhra Pradesh. This comes less than a year after the two companies announced a partnership targeting the fast growing India solar market. The project was commissioned under the Rooftop and Other small solar power generation Plant (RPSSGP) Scheme administered by IREDA under the Jawaharlal Nehru national Solar Mission (JNNMSM). It is

1

http://markets.on.nytimes.com/research/stocks/news/press_release.asp?docTag=201201250600BIZWIRE_US_PRX_BW5416&feedID=600&press_symbol=93787

http://www.tcs.com/news_events/press_releases/Pages/TCS_Silicon_Valley_Customer_Collaboration_Center_Santa_Clara_California.aspx

the first project in the state of Andhra Pradesh to use Abound Solar cadmium telluride (CdTe) thin film modules. The plant will generate operational data on different technology performance in Indian weather³.

Fluke Corporation of Everett, Washington announced on January 23, 2012 that it had acquired Mumbai based TTL Technologies Pvt Ltd. Fluke Corporation is a global leader in portable electronic test and measurement technology, and TTL technologies Pvt Ltd is a leading distributor of test and measurement brands⁴.

II. Details Of Visits Of Delegations From India

Mr MGVK Bhanu, Chairman Tea Board led a delegation of Tea Board of India to participate in the Winter fancy Food Show in San Francisco from January 15th to 17th, 2012. A dedicated stall was set up at the show serving invitees with hot tea and giving guests sample tea packets.

III. Details Of Local Developments/Policy Changes Affecting Bilateral Trade

San Francisco city is going to host America's Cup, a mega event of sailing in 2013. Organizers face looming construction deadlines to ready waterfront race facilities before qualifying matches begin in July 2013,

³ <http://www.abound.com/news/about-solar-and-solarsis-announce-commissioning-solar-plant-andhra-pradesh-india>

⁴ http://www.fluke.com/fluke/inen/about/employment/fluke_corporation_acquires_ttl_technologies.htm

and finals in September 2013. Some continue to have concerns about the final financing deal between the city and race organizers, a regatta group led by billionaire Oracle co-founder Larry Ellison, that would provide long-term leases and development rights on port-owned waterfront property in exchange for at least \$55 million in infrastructure work shoring up dilapidated piers the city can't afford to fix. The 2013 America's Cup is forecast to create \$1.4 billion in economic activity and almost 9,000 jobs in the Bay Area, and would generate almost \$85 million in tax revenue for state and local governments, while serving as an invaluable promotional tool for the Bay Area and California.

IV. TRADE ENQUIRIES RECEIVED AND ATTENDED TO

Query From	Details
Nirav of M/s India Coffees Tel:91-2812587496 Email:info@nglimpe x.com ; coc@indiacoffees.com	Interested in exporting from India of Coffee Beans roasted and green and Instant Coffee into the USA.
Onnie Ozdil Tel:707-477 4328 Email:amisocalifornia@yahoo.com	Interested in importing from India Children and Baby apparel products into the USA.
L S Shivakumar of ALS EXPORTS Tel:91-4222426336 Email:info@alsexports.com	Interested in exporting from India to the USA of Coir and Coconut, Handicrafts, Gifts, and Souvenirs and Novelties products.
Nirav Vyas of Tel:91-7926926911 Email:ueximmgr@urminfoods.com	Interested in exporting from India of Dry Fruits and Nuts and Food products into the

	USA.
K Saravanakumar of M/s Canny Controls Tel:91-9843269277 email:cannycbe@hotmail.com	Interested in exporting from India of Industrial Mechanical components and Assemblies products into the USA.
Krishna Kashuka of M/s Shankar Plastic Industries Tel:91-9829083436 Email:shankarplasticindustries@rediffmail.com	Interested in exporting from India of various Plastic Pipes and fittings products into the USA.
M/s Viknara Exports Tel:91- Email:viknaraexp4u@gmail.com	Interested in exporting from India of Handicrafts, Honey, Coconut and Coir products, Food and Sports Wear products into the USA.
Narendra Bakliwal of M/s Ambitions International Tel:91-9829062269 Email:ambitionsinternationaljaipur@gmail.com	Interested in exporting from India into the USA of Agro and herbal products and Spices.
Ramprabhu of M/s Raveka Impex Tel: Email:ravekaimpex@gmail.com	Interested in exporting from India into the USA of Food, Fruit and Spices.
R Navinprabhu of M/s Tradez Next Tel:91-9944799994 Email:info@tradeznext.com	Interested in exporting from India into the USA of Food and Agro products, Medicinal Seeds and Spices.
Senthil Kumar of M/s Sunvik Overseas Tel:91-9786109912 Email:mail@sunvikoverseas.com	Interested in exporting from India into the USA of Herbal products and Handicrafts.
Nilesh Shah of M/s	Interested in exporting

Kadam Exports Pvt Ltd Tel:91-7926584335 Email:kadampsyllium@yahoo.com	from India into the USA of Psyllium Husk and Powder products.
Arvindkumar Mishra of M/s Ganesh Benzoplast Ltd Tel:91-2228390719 Email:info@ganeshgroup.com	Interested in exporting from India into the USA of Lube Additives.
London Whitted Tel:925-6987669 Email:londonwhitted@earthlink.net	Interested in Importing from India into the USA of Human Hair.

Manufactured Commodities was the largest export item from Utah to India in 2010 at \$1.085 billion which made up 96.45% of total exports from the state to India (2009 \$631 million). Fabricated Metal Products was the second largest export from Utah to India in 2010 at \$10.273 million which made up 0.91% of the total export from the state to India (2009 \$3.615 million). Computer and Electronic Products was the third largest export item from the state to India in 2010 at \$9.325 million which made up 0.83% of the total export from California to India (2009 \$3.377 million).

February 01, 2012

V. Number Of Trade Disputes Pending/Resolved

Resolved – Nil

Pending – Nil

VI. Number Of Business Visas Issued

Business Visas issued in January - 1982

VII. Details Of Tenders Procured On Behalf Of Indian Companies/Organizations

None

VIII. Potential Areas For Trade And Investment

Utah State: The fifth largest state exporter to India from the USA in 2010 was Utah. Exports have increased from \$649.531 million in 2009 to \$1.125 billion in 2010 a 73.16% increase over 2009. Primary Metal

For any queries, please contact:

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Total U.S. Imports via UTAH

Top 25 6-digit HS Commodities Based on 2010 Dollar Value

U.S. Imports by State of Final Destination ([State Import Series](#)). Values in millions of dollars. Percent Change is from 2009 - 2010.

Rank	HS Code	Description	2008 Value	2009 Value	2010 Value	2008 % Share	2009 % Share	2010 % Share	% Change, 2009 - 2010
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1	710812	GOLD, NONMONETARY, UNWROUGHT NESOI	909	2,154	2,372	14.3	32.8	30.7	10.1
2	710691	SILVER, UNWROUGHT NESOI	736	318	442	11.6	4.8	5.7	39.2
3	950691	ARTCL/EQUIP F GEN PHYS EXERC, GYMN ETC NESOI; PTS	282	216	247	4.4	3.3	3.2	14.7
4	870895	SAFETY AIRBAGS WITH INFLATOR SYSTEM; PARTS THEREOF	134	96	245	2.1	1.5	3.2	154.5
5	870829	PTS & ACCESS OF BODIES OF MOTOR VEHICLES, NESOI	77	106	218	1.2	1.6	2.8	106.0
6	711890	COIN, NESOI	63	75	175	1.0	1.1	2.3	134.2
7	870120	ROAD TRACTORS FOR SEMI-TRAILERS	10	130	146	0.2	2.0	1.9	12.6
8	010290	BOVINE ANIMALS, LIVE, NESOI	172	82	139	2.7	1.3	1.8	68.8
9	880240	AIRPLANE & OT A/C, UNLADEN WEIGHT > 15,000 KG	104	362	120	1.6	5.5	1.6	-66.8
10	870894	STEERING WHEELS, COLUMNS & BOXES F MOTOR VEHICLES	2	2	98	0.0	0.0	1.3	(Z)
11	871200	BICYCLES & OTH CYCLES (INC DEL TRICYCLE) NO MOTOR	74	56	78	1.2	0.8	1.0	40.4

12	844110	CUTTING MACHINES FOR PAPER	55	63	64	0.9	1.0	0.8	2.0
13	902290	X-RAY/HI TNSN GENR CNTR PNL & DSK EXM/TRTMNT TB PT	40	29	51	0.6	0.4	0.7	74.6
14	851830	HEAD-EAR-PHONES & COMBINED MICROPHONE/SPEAKER SETS	29	42	40	0.5	0.6	0.5	-5.2
15	940161	SEATS W WOODEN FRAMES, UPHOLSTERED, NESOI	30	27	40	0.5	0.4	0.5	47.8
16	360300	SAFETY FUSES; DETONATING FUSE; PERCUSSION CAPS ETC	36	32	38	0.6	0.5	0.5	20.4
17	950611	SNOW-SKIS & PARTS & ACCESSORIES, EXCEPT SKI POLES	34	29	38	0.5	0.4	0.5	30.7
18	392690	ARTICLES OF PLASTICS, NESOI	23	17	36	0.4	0.3	0.5	112.0
19	940360	WOODEN FURNITURE, NESOI	31	30	36	0.5	0.5	0.5	18.9
20	880330	PARTS OF AIRPLANES OR HELICOPTERS, NESOI	27	16	36	0.4	0.2	0.5	121.6
21	950699	ART FOR SPORTS ETC.NESOI IF SWIM POOLS F PTS & ACCES	72	43	35	1.1	0.7	0.5	-17.1
22	441012	ORIENTED STRAND BOARD (OSB), OF WOOD	38	24	32	0.6	0.4	0.4	35.1
23	261310	MOLYBDENUM ORES AND CONCENTRATES ROASTED	33	13	30	0.5	0.2	0.4	133.5
24	848180	TAPS COCKS ETC F PIPE VAT INC THERMO CONTROL NESOI	29	28	29	0.5	0.4	0.4	3.7
25	761699	ARTICLES OF ALUMINUM, N.E.S.O.I.	22	22	29	0.4	0.3	0.4	30.0

'(Z)' indicates a percent change greater than 500. Revised June 9, 2011.