

**CONSULATE GENERAL OF INDIA
SAN FRANCISCO**

MONTHLY COMMERCIAL REPORT— JUNE 2012

I. Major Commercial and Trade-Related Events

Cisco Systems Inc of San Jose, California USA announced on June 6, 2012 that it had tied up with Arshiya International to use their free trade and warehousing zone facilities, located in Panvel near Mumbai, to move its network equipment and other products in and out of the country. This will enable Cisco to clear their time-sensitive and critical networking equipment with short turnaround times, crucial for minimizing network downtime experienced by Cisco customers¹.

Fremont, California based Space-Time Insight will be part of a team providing technical assistance in a project designed to help Power Grid Corporation of India Limited control electric power on the grid in real time in India, to reduce transmission losses and accommodate renewable energy generation under a grant by the USTDA to support the implementation of energy-related projects in India. This is part of the US-India Energy Cooperation Program (ECP), which supports clean energy and energy efficiency projects in both countries involving public-private partnerships focused on leveraging private sector business resources in both countries to promote commercial project development².

¹ <http://www.thehindubusinessline.com/industry-and-economy/logistics/article3497840.ece>

²

http://www.ustda.gov/news/pressreleases/2012/SouthAsia/India/USIndiaStrategicDialogue_061312.asp

Davis, California based Arcadia Biosciences Inc announced on June 27, 2012 that it had signed an agreement to develop Long Shelf Life (LSL) tomatoes with Bioseed Research India Pvt Ltd of Hyderabad, India. Arcadia Biosciences is an agricultural technology company focused on developing technologies and products that benefit the environment and human health. Bioseed Research is a leading research and hybrid seed development company. Arcadia has identified a number of genetic variations that allow tomatoes to fully ripen on the vine, yet still remain durable enough to survive the packing and shipping process. The new varieties reduce waste and spoilage in the production cycle thereby saving 20-35 percent tomatoes lost to post-harvest damage in Asia³.

Indian PE funds Helion Advisors Pvt Ltd announced on June 6, 2012 that it had joined US funds led by August Capital to invest \$45 million in Redwood City, California based PubMatic Inc. PubMatic is an advertising firm facilitating small and medium sized publishers manage their inventory⁴. Credit Sesame Inc (CSI) of Sunnyvale California, announced on June 11, 2012 that it raised \$12 million in funding from Indian PE firm Inventus Capital Partners Fund I and led by US based Globespan Capital Partners. CSI

³ <http://www.arcadiabio.com/news/press-release/arcadia-biosciences-and-bioseed-research-india-develop-long-shelf-life-tomato>

⁴ <http://www.pubmatic.com/june-6-2012.php>

owns and operates an online analytics engine that manages credit and loans, a free service that helps consumers monitor their credit and loans in one place and save money on debt⁵.

San Mateo, California based CloudByte Inc announced on June 27, 2012 that it had raised Series A funding of \$2.1 million, led by India based Nexus Venture Partners and Kae Capital. CloudByte is a one year Cloud startup focusing on storage virtualization. CloudByte also has an engineering team based in Bangalore⁶.

Sequoia Capital of Menlo Park, California announced on June 28, 2012 that it made an investment of \$57.34 million in Mumbai based Just Dial Ltd. Just Dial is engaged in operating an online search engine portal for contact information and location of potential firms⁷.

Komli Media India Pvt Ltd of Mumbai announced on June 12, 2012 that it had raised \$39 million in funding led by Palo Alto, California based Norwest Venture partners. Komli Media is a digital advertising company and the funds will be used to invest in the company's core media technology platforms

⁵ <http://www.creditsesame.com/blog/credit-sesame-raises-12-million-sees-tremendous-growth/?refresh=none>

⁶ <http://www.cloudbyte.com/newslanding.aspx?newsid=2>

⁷ http://cms.justdial.com/cms/index.php?option=com_content&view=article&id=284:sequoia-capital-invest-rs-305-cr-in-justdial-business-standard&catid=40:others&Itemid=87

and to expand its presence across the Asia Pacific region⁸.

II. Details Of Visits Of Delegations From India

None

III. Details Of Visits Of Delegations To India

None.

IV. TRADE ENQUIRIES RECEIVED AND ATTENDED TO

Query From	Details
LS Sivakumar of ALS Exports Tel:91-2426336 Email:info@alsexports.com	Interested in exporting from India of Agricultural commodities, Seeds, Plants and Herbal products into the USA.
Mukherji of M/s ANC Texim Pvt Ltd Tel: Email:mktg@anctexim.com	Interested in exporting from India of Handbags, Shopping Bags, Home furnishing products into the USA.
A Chandrasekaran of Monisha Exports Tel:91-4324248299 Email:kruchandran@gmail.com	Interested in exporting from India Home Textiles products into the USA.
Whitney Leake of Maritime consulting Firm Tel:1-925-2962010 Email:whitney.leake	Interested in finding out rules and regulations for satellite phones in India.

⁸ <http://www.komli.com/in/content-in/press/komli-media-raises-us-39-million-funding-led-norwest-venture-partners>

@asmhq.com	
David Collinsworth of M/s DMCreates LLC Tel:1-520-2617438 Email:dcollinsworth01@gmail.com	A US company interested in contract manufacturing in India and wanting a list of manufacturers of Bathroom Accessories, bending and welding, tooling, etc.
Annette Iverson Tel:1-907-9524465 email:iversonannette@yahoo.com	Interested in Taking Dog to India from USA and customs rules and regulations for same.
Rajesh Parasuraman Tel:1-650-4502095 Email:rparasur@yahoo.com	Interested in Indian Customs rules and regulations for Taking 2 laptops to India from the USA as a visitor.
David de LArbre Tel:1-805-8691107 Email:daviss@sbtravel.com	Interested in taking laptop and iPad into India and customs duties payable thereon.
Blanche Virk Tel:1-415-4548946 Email:ashishdhirpu@yahoo.com	Interested in knowing about selling Agricultural land in India and Taxation thereof, and transfer of sale proceeds to USA.
Manthan Thakkar of M/s Bliss Impex Tel:91-281-2578185 Email:manthan@blissimpex.com	Interested in exporting from India into the USA of Ceramic and Marble Tiles, Automobile Spare parts and Agro products.
Parul Sharma of M/s Amco Industrial Enterprises Pvt Ltd Tel:91-8437929900 Email:intsales@amcogroups.com	Interested in exporting from India into the USA of Copy paper, Printing paper and Stationery products.
Rakesh Shah of M/s Rebel India Production Tel:91-9769624102	Interested in exporting from India into the USA of Sarees, etc paper, Printing paper

Email:shah.rakesh10@gmail.com	and Stationery products.
Sushil Mansotra of M/s Apis India Ltd Tel:91-9810021266 Email:sushil@apisindia.com	Interested in exporting Honey and Honey product from India into the USA.
MK Roy of M/s Radharam Sohanlal Tel:91-3322722419 Email:radharam@vsnl.net	Interested in exporting from India to USA of various Agricultural products, Spices and Nuts and Fruits.
TS Chadha of Indian Silk Export Promotion Council Tel:91-9654691233 Email:roisepec@gmail.com	Interested in listing of Importers in USA of Clothing and Garments of Silk.
Paul Pudhnum Tel:310-8930811 Email:smarterbusiness@gmail.com	Interested in importing from India of terry fabrics, etc products into the USA.
Rajat Juneja of M/s Nexgen Fluoropolymers Pvt Ltd Tel:91-9560544338 Email:rajat.juneja@nexgenfluoro.com	Interested in exporting from India of Teflon products into the USA.
LS Shivakumar of M/s ALS Exports Tel:91-4222426336 Email:info@alsexports.com	Interested in exporting from India of Musical Instruments products into the USA.
Swapnil Pawar of Jainson Pharmaceuticals Pvt Ltd Tel:91-09665187250 Email:export@jainsonindia.com	Interested in exporting from India of Cosmetic products into the USA.
M/s Khajuria Exports Email:ke_expo@yahoo.co.uk	Interested in exporting from India of Handicrafts and Embroidery products into the USA.

Narendra Bakliwal of M/s Ambitions Jewellers Tel:91- 982929062269 Email:info@ambitio nsjewellers.com	Interested in exporting from India into the USA of Jewelry products.
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V. Number Of Trade Disputes Pending/Resolved

Resolved – Nil

Pending – 1) Mr Yogesh of M/s Star Jewels, India complained of non-payment of outstanding debts by M/s M R Gems & Jewelry Inc, USA. The consulate has forwarded Star Jewels complaint to the US party and is awaiting their reply.

2) M/s Mass Gift Industries, India complained of non-payment of outstanding debts by M/s portfolio Productions Inc t/a SITCOM, USA. The consulate has forwarded Mass Gift Industries complaint to the US party and is awaiting their reply.

VI. Number Of Business Visas Issued

Business Visas issued in June -1274

VII. Potential Areas For Trade And Investment

Arizona State: The thirty-fifth largest state exporter to India from the USA in 2011 was Arizona. Exports have decreased from \$76.854 million in 2010 to \$70.645 million

in 2011 a 8.08% decrease over 2010. Computer and Electronic Products was the largest export item from Arizona to India in 2011 at \$32.763 million which made up 46.4% of total exports from the state to India (2010 \$435.405 million). Transportation Equipment was the second largest export item from Arizona to India in 2011 at \$18.018 million which made up 25.5% of the total export from the state to India (2010 \$21.945 million). Machinery, except Electrical Products was the third largest export from Arizona to India in 2011 at \$4.15 million which made up 5.9% of the total export from the state to India (2010 \$4.08 million).

July 01, 2012

For any queries, please contact:

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Total U.S. Imports via ARIZONA

Top 25 6-digit HS Commodities Based on 2011 Dollar Value

U.S. Imports by State of Final Destination ([State Import Series](#)). Values in millions of dollars. Percent Change is from 2010 - 2011.

Rank	HS Code	Description	2008 Value	2009 Value	2010 Value	2011 Value	2008 % Share	2009 % Share	2010 % Share	2011 % Share	% Change, 2010 - 2011
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1	854231	PROCESSORS AND CONTROLLERS, ELECTRONIC INTEG CIRCT	445	460	856	861	2.9	3.7	5.5	4.9	0.6
2	070200	TOMATOES, FRESH OR CHILLED	615	565	748	819	4.1	4.6	4.8	4.7	9.5
3	848620	MACHINES FOR MAN. SEMICONDUTOR DEVICES/ELEC IC	337	115	211	770	2.2	0.9	1.4	4.4	265.1
4	854140	PHOTOSNSITVE SEMICNDCTR DVICE INC PHTVLTC CELL ETC	125	97	204	696	0.8	0.8	1.3	4.0	241.8
5	854430	INSULATED WIRING SETS FOR VEHICLES SHIPS AIRCRAFT	456	226	348	433	3.0	1.8	2.2	2.5	24.4
6	848690	PARTS & ACCSESORIES FOR MACH TO MAN. SEMICNT, ETC	149	79	238	370	1.0	0.6	1.5	2.1	55.6
7	854239	ELECTRONIC INTEGRATED CIRCUITS, NESOI	577	397	559	338	3.8	3.2	3.6	1.9	-39.6
8	740311	REFINED COPPER CATHODES AND SECTIONS OF CATHODES	59	11	21	320	0.4	0.1	0.1	1.8	(Z)
9	851762	MACH FOR RECP/CONVR/TRANS/REGN OF VOICE/IMAGE/DATA	131	112	191	312	0.9	0.9	1.2	1.8	63.2
10	070960	FRUITS OF GENUS CAPSICUM OR PIMENTA, FRESH/CHILLED	309	242	284	276	2.0	2.0	1.8	1.6	-2.7

11	841199	GAS TURBINE PARTS NESOI	152	148	199	267	1.0	1.2	1.3	1.5	34.2
12	853669	ELECT PLUGS & SOCKETS F VOLTAGE NOT OVER 1000 V	226	141	240	248	1.5	1.1	1.5	1.4	3.5
13	841191	TURBOJET AND TURBOPROLLER PARTS	228	123	143	231	1.5	1.0	0.9	1.3	61.8
14	070990	VEGETABLES, NESOI, FRESH OR CHILLED	191	162	228	203	1.3	1.3	1.5	1.2	-11.3
15	842890	LIFTING, HANDLING, LOADING & UNLOADING MACHY NESOI	222	207	184	202	1.5	1.7	1.2	1.1	9.7
16	854370	ELEC MACH AND APP, HAVING INDIV FUNCTIONS, NESOI	21	89	148	198	0.1	0.7	0.9	1.1	33.6
17	080610	GRAPES, FRESH	133	180	280	196	0.9	1.5	1.8	1.1	-30.0
18	930690	BOMB MINES OT AMMNTION PROJCTIONS ETC AND PARTS	178	217	200	191	1.2	1.8	1.3	1.1	-4.7
19	880230	AIRPLANE & A/C UNLADEN WGHT > 2000, NOV 15000 KG	50	11	71	178	0.3	0.1	0.5	1.0	149.8
20	853890	PT F ELECT APPR F ELECT CIRCT; F ELCT CONTRL NESOI	87	64	123	157	0.6	0.5	0.8	0.9	28.2
21	847130	PORT DIGTL AUTOMATIC DATA PROCESS MACH NOT > 10 KG	12	8	40	157	0.1	0.1	0.3	0.9	288.9
22	880240	AIRPLANE & OT A/C, UNLADEN WEIGHT > 15,000 KG	336	419	563	148	2.2	3.4	3.6	0.8	-73.8
23	853710	CONTROLS ETC W ELECT APPR F ELECT CONT NOV 1000 V	110	104	107	140	0.7	0.8	0.7	0.8	30.4
24	080711	WATERMELONS, FRESH	127	146	168	140	0.8	1.2	1.1	0.8	-16.7
25	070700	CUCUMBERS AND GHERKINS, FRESH OR CHILLED	158	139	153	135	1.0	1.1	1.0	0.8	-11.2

'(Z)' indicates a percent change greater than 500. Updated 11JUL2012.