

**CONSULATE GENERAL OF INDIA
SAN FRANCISCO**

MONTHLY COMMERCIAL REPORT— OCTOBER 2011

I. Major Commercial and Trade-Related Events

Menlo Park, California, USA based New Enterprise Associates (NEA) together with Olympus Capital Holdings Asia acquired a significant stake in Hyderabad, India based Vishwa Infrastructures on 16th September, 2011. Vishwa is considered to have depth and domain expertise in the water and wastewater sectors in India. Municipal water and wastewater is a fast-growing segment and is expected to be valued at \$42 billion over the next five years¹.

Researchers at the Indian Institute of Technology (IIT), Gandhinagar, Gujarat, India have teamed up with California Institute of Technology (CIT), of Pasadena , California, USA to undertake a project to develop an early earthquake warning system. They hope to develop a system having dense network of low-cost motion sensors capable of sensing earthquake's early seismic activity. Sensors from USA are currently installed at IIT – Gandhinagar laboratory and further research is underway. The next target of the project is to install a network of 6-10 sensors in Bhuj, near an active fault line².

Technology giant Cisco Systems Inc of San Jose, California, USA reported on 14th October, 2011 it has funded Shekhar Kapur Digital Media Pvt Ltd (SKDM) a company

based in Bangalore and Mumbai, India. SKDM creates digital entertainment content for Internet and mobile platforms³.

On 13th October, 2011 Cisco Systems Inc of San Jose, California, USA announced the launch of its Cisco healthcare solution pilot program to enable remote healthcare for two primary healthcare centers from the district hospital in Shimoga District, Karnataka, India. This is a joint pilot project between Cisco and the Government of Karnataka to enable rural communities to get access to essential urban services like healthcare education, a marketplace and access to public services through technology and bring them into the mainstream economy. In the Shimoga pilot program, the healthcare solution will connect primary healthcare centres (PHC) at Kuppagadde in Soraba Taluk and Guttiyadehalli in Thirthahalli in Shikaripura taluk will be connected to the District Hospital within a month⁴.

Synopsys Inc of Mountain View, California, USA announced on 2nd September, 2011 that it had completed the acquisition of NSys design Pvt Ltd of new Delhi, India. Synopsys, a world leader in software and IP used in the design, verification and manufacture of electronic components and systems has increased its VIP technology to address the growing verification challenges designers face as they create more and more complex

¹ <http://www.vccircle.com/500/news/olympus-capital-buys-into-vishwa-infra-in-a-secondary-deal>

² http://www.dnaindia.com/academy/report_iit-gandhinagar-working-on-early-quake-warning-system_1594914

³ <http://www.screenindia.com/news/cisco-funds-shekhar-kapur-startup/859521/>

⁴ <http://newsroom.cisco.com/press-release-content?type=webcontent&articleId=514468>

systems on chips (SoCs) to serve the demand for ‘smart’ electronics. The acquisition will help Synopsys accelerate and drive the next level of innovation in VIP technology⁵.

II. Details Of Visits Of Delegations From India

Dr Raman Singh, Chief Minister of Chhatisgarh, accompanied by 6 others led a deputation to visit San Francisco and Los Angeles, California from October 9-21, 2011 primarily to brief investors here about the investment environment in Chhatisgarh particularly in sun rise sectors like Information Technology, Biotechnology and other non-polluting industries and green technologies.

Mr Shankar Aggarwal, Additional Secretary (DIT) visited San Francisco, California to attend “Oracle Open World 2011” from October 2-6, 2011.

Dr R S Hastak together with 2 others visited M/s Neah Power Systems (NPS) at Seattle, Washington state from October 17-21, 2011 for technical discussions, interaction and capability assessment and for development of Advanced Fuel Cell Technologies.

III. Details Of Visits Of Delegations To India

None.

IV. Investments In The Jurisdiction Of The Consulate

No details available.

⁵
<http://synopsys.mediaroom.com/index.php?s=43&item=953>

V. Details Of Local Developments/Policy Changes Affecting Bilateral Trade

Khosla Ventures has raised a \$1.05 billion fund to invest in cleantech, IT mobile and internet companies in the firm's fourth fund. Khosla's portfolio includes biofuel companies Amyris, Gevo, and KiOR — which all went public in the last year or so, and tech companies Square and Jawbone. Vinod Khosla, co-founder of SunMicrosystems founded Menlo Park-based Khosla Ventures in 2004.

VI. TRADE ENQUIRIES RECEIVED AND ATTENDED TO

Query From	Details
Sourabh Taparia of M/s S R G Impex Tel:91-9828371063 Email:cwasourabh_taparia@gmail.com	Interested in exporting from India of Spices, Herbs, and Food Products into the USA.
ALS Exports Tel:91-4222426336 Email:info@alseports.com	Interested in exporting non-basmati Rice products from India into the USA.
Gayatri Trade Link Tel:09428018939 Email:gayatri_tradelink@yahoo.com	Interested in exporting from India into USA of Tile and Granite stones products.
Manish Patel of EVA Impex Pvt Ltd Tel: Email:manish@evainternational.co.in	Interested in exporting from India of Ceramic Tiles into the USA.
L S Sivakumar of ALS Exports Tel:91-4222426336 email:info@alseports.com	Interested in exporting from India of Leather products into the USA.
M/s Arvindbhai Nathubhai Jariwala Tel:91-9819213952	Interested in Exporting from India of Onions, Rice, Spices, Sesame

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Email:shah.rakesh10@gmail.com	seeds, Toran, Har, Diya products into the USA.
Earl Abon Tel:408-2631040 Email:eabon@sagentmanagement.com	Interested in RBI rules in obtaining an FCRN for a US company who wishes to do business in India.

state to India (2009 \$178,461). Computers and Electronic Products was the second largest export from Montana to India in 2010 at \$334,161 which made up 20.54% of total exports from the state to India (2009 \$267,012). Agricultural Products was the third largest export item to India from the state at \$276,350 in 2010 (16.99% of total exports from the state) compared to \$1.785 million in 2009. In the first half year to June 2011 Agricultural products exports to India was the largest export item at \$415,711 compared to half year to June 2010 period of \$166,827.

VII. Number Of Trade Disputes Pending/Resolved

Resolved – Nil

November 01, 2011

Pending – 1 Dispute between Carrie Peters of USA and Calyz Textile of India, regarding non-payment of dues. Consulate is in touch with both sides.

- 2 Dispute between Mark Lefont of USA and M/s Damascus Steel Supply of India for non-payment of dues. Consulate is in touch with both sides.

VIII. Number Of Business Visas Issued

Business Visas issued in October - 2054

IX. Details Of Tenders Procured On Behalf Of Indian Companies/Organizations

None

X. Potential Areas For Trade And Investment

Montana State: The forty-ninth largest state exporter to India from the USA in 2010 was Montana. Exports have decreased from \$2.351 million in 2009 to \$1.627 million in 2010, a 30.79% decrease over 2009. Chemicals were the largest export from Montana to India in 2010 at \$731,739 which made up 44.98% of total exports from the

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Total U.S. Imports via MONTANA

Top 25 6-digit HS Commodities Based on 2010 Dollar Value

U.S. Imports by State of Final Destination ([State Import Series](#)). Values in millions of dollars. Percent Change is from 2009 - 2010.

Rank	HS Code	Description	2008 Value	2009 Value	2010 Value	2008 % Share	2009 % Share	2010 % Share	% Change, 2009 - 2010
---	---	Total MONTANA Imports and % Share of U.S. Total	6,266	3,556	4,619	0.3	0.2	0.2	29.9
---	---	Total, Top 25 Commodities and % Share of State Total	5,584	3,114	4,209	89.1	87.6	91.1	35.2
1	270900	CRUDE OIL FROM PETROLEUM AND BITUMINOUS MINERALS	4,881	2,701	3,610	77.9	75.9	78.2	33.6
2	711299	WASTE AND SCRAP OF PRECIOUS METAL NESOI	124	70	153	2.0	2.0	3.3	118.0
3	310210	UREA, WHETHER OR NOT IN AQUEOUS SOLUTION	138	88	105	2.2	2.5	2.3	19.6
4	271121	NATURAL GAS, GASEOUS	115	61	81	1.8	1.7	1.8	33.2
5	271112	PROPANE, LIQUEFIED	70	41	48	1.1	1.1	1.0	18.5
6	440710	CONIFEROUS WOOD SAWN, SLICED ETC, OVER 6 MM THICK	50	24	35	0.8	0.7	0.8	44.5
7	271019	OIL (NOT CRUDE) FROM PETROL & BITUM MINERAL ETC.	61	32	20	1.0	0.9	0.4	-38.4
8	730429	CASING AND TUBING,OIL,GAS DRILLING, IRON OR STEEL	8	3	17	0.1	0.1	0.4	(Z)
9	441012	ORIENTED STRAND BOARD (OSB), OF WOOD	16	12	16	0.2	0.3	0.3	30.8
10	230641	RAPE/COLZA SEED OILCAKE&SOLID RES.	14	17	12	0.2	0.5	0.3	-25.2

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		LOW ERUCIC ACID							
11	630790	MADE-UP TEXTILE ARTICLES, NESOI	5	8	12	0.1	0.2	0.3	54.2
12	271600	ELECTRICAL ENERGY	14	6	11	0.2	0.2	0.2	80.7
13	730629	CASING ETC OIL OR GAS DRILLNG, IRON OR STEEL NESOI	9	0	10	0.1	0.0	0.2	(Z)
14	440310	WOOD IN THE ROUGH, TREATED PAINT ETC PRESERVATIVES	8	5	9	0.1	0.1	0.2	65.1
15	841590	PARTS, NESOI, OF AIR CONDITIONING MACHINES	0	3	9	0.0	0.1	0.2	145.1
16	281410	ANHYDROUS AMMONIA	9	6	8	0.1	0.2	0.2	33.3
17	310420	POTASSIUM CHLORIDE	9	4	8	0.1	0.1	0.2	87.4
18	843390	PARTS FOR HARVESTER, GRASS MOWERS, SORTING EGG ETC	4	6	8	0.1	0.2	0.2	18.2
19	382490	PRODUCTS AND RESIDUALS OF CHEMICAL INDUSTRY, NESOI	3	3	7	0.0	0.1	0.1	120.3
20	903289	AUTO REGULATING INS & APPR EX THROSTAT,MNSTAT, ETC	6	4	6	0.1	0.1	0.1	34.2
21	020319	MEAT OF SWINE, NESOI, FRESH OR CHILLED	0	3	5	0.0	0.1	0.1	88.4
22	290110	ACYCLIC HYDROCARBONS, SATURATED	30	4	5	0.5	0.1	0.1	36.5
23	843230	SEEDERS, PLANTERS AND TRANSPLANTERS	5	5	5	0.1	0.1	0.1	15.3
24	680790	ARTICLES OF ASPHALT ETC NESOI	1	2	5	0.0	0.1	0.1	130.9
25	310230	AMMONIUM NITRATE, WHETHER/NOT IN AQUEOUS SOLUTION	4	6	5	0.1	0.2	0.1	-14.2

'(Z)' indicates a percent change greater than 500. Revised June 9, 2011.